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Alive: Outsell, Outmanage, Outmotivate,

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Business Essentials) Paperback - January

18, 2005. by Harvey B. Mackay (Author)

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Swim with the Sharks Without Being Eaten Alive is Harvey Mackey's first book. It's an outstanding guide for anybody in a sales career or leadership position, and especially useful for new managers. His pointed advice is extremely useful and easy to put into practice.

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"Swim With the Sharks" became the success it did, especially coming from a then unknown author from the flyover state of Minnesota.

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Alive: Outsell, Outmanage, Outmotivate and Outnegotiate Your Competition (Hardcover)
Published March 23rd 1988 by William Morrow Hardcover, 288 pages

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Location: North Shore, Oahu Join us in the water and snorkel or freedive with sharks without a cage! Take a unique guided opportunity to see for yourself just how incredible these animals are.

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One research foundation is working to change public perception of sharks by taking people swimming with them – without a cage. No animal on earth has been vilified quite like the shark. Thanks to gory front page images of shark attacks, and blockbusters like “Jaws”, the shark has long been feared and despised.

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Sharks are misunderstood, as I learned after swimming with them off the coast of Moorea. Media portrays them as vicious, but sharks aren't interested in humans. They have a sharp sense of smell and hearing to prey on the fish in their natural food chain. Sharks are quickly disappearing, which is problematic for the oceans.

I swam with sharks without a cage — here's what I learned ...

After 21 years and 5 million copies, Swim with the Sharks Without Being Eaten Alive continues to sell a quarter of a million copies a year. So here's the story, which he admits has left him...

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Location: North Shore, Oahu Join us in the water and snorkel or freedive with sharks without a cage! Take a unique guided opportunity to see for yourself just how incredible these animals are.

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