

Sales Mind 48 Tools To Help You Sell

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Drawing on the wisdom of psychology, mindfulness and cultural history, as well as a lifetime in sales, Helen Kensett has created 48 beautifully illustrated tools to help you: - become more focused, and develop a more mindful approach - gather crucial knowledge about your buyer, market and what you're selling - identify and communicate clearly the key aspects of your pitch - up your creativity, generate the best ideas and close the deal.

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The seed of 48 Tools was planted in 2016 when Darren was looking for a way to wall mount his 18V power tool batteries and there wasn't an existing product to do so. Being in the building game his entire career he noticed that as more and more tools became battery powered, everyone had a lot of these 18-volt batteries sitting around in their cars, trailers and workshops with no way of storing ...

48 Tools – 18V power tool battery holders
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Azure sales were up 48% in the quarter. The company reported fiscal first quarter earnings of \$13.9 billion, or \$1.82 a share, on revenue of \$37.2 billion, up 12% from a year ago.

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