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William Ury: Getting
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**Getting To Yes With
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**In this prequel to
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method to help you
reach agreement
with yourself first,
dramatically
improving your
ability to negotiate
with others.**

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inner satisfaction
that will, in turn,
make your life
better, your
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healthier, your
family happier, your
work more
productive, and the
world around you
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Psychology Today
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**Practical and
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"Getting to Yes" is

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TIME magazine as
one of the best
negotiation books**

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of 2015, Ury urges us to focus on ourselves in order to be better prepared for our adversaries. When activated through Ury's Inner Yes Method, it is simple and powerful – and could make all the difference at the negotiation table.

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applicable method
for negotiating
personal and
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disputes without
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strategy for coming
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acceptable**

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sort of conflict -
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corporations,
tenants or
diplomats.**

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that will, in turn,
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better, your
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healthier, your
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work more
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their businesses
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"Getting to Yes" is one of the standards in business negotiation emphasizing the value and process of negotiating in good faith towards a winning situation for all parties. In this

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the complexities of
understanding
ourselves, the first
partner in a
negotiation.

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**improving your
ability to negotiate
with others.**

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for negotiating
personal and
professional
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getting taken - and
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acceptable
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