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40 groups are working under contract farming agreements with two export companies (Safe Produce Solutions for cabbages, Keitt Exporters and Kenya Fresh for French beans and snow peas and Mace Food for chillies export), that engage the groups as out-growers for their supply chains.

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These selling arrangements should be made in advance with any contract farming companies such as Patanjali Himalaya, Emami and other herbal companies. Either you can sell the fresh Aloe Vera leaves or you make Aloe juice by procuring related machinery. You can also have contract farming of Aloe Vera products made at your

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Contract farming provides a unique opportunity for a landowner to step back from active farming and release working capital, whilst retaining full involvement in the farming policy and land management. This is achieved by selecting a contractor who provides all the labour and machinery and is remunerated with a fixed contract fee plus a share of the profits.

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A set of papers on the role of contract farming in promoting inclusive market access, published by FAO in 2013, covers contractual arrangements in Argentina, Bangladesh, Brazil, China, Honduras, South Africa, Tanzania and Thailand. The editors conclude that despite a preference for procurement from large farmers, factors other than farm size contribute to a company's decision and that contract farming will not, therefore, necessarily lead to the exclusion of small farmers from supply chains.

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